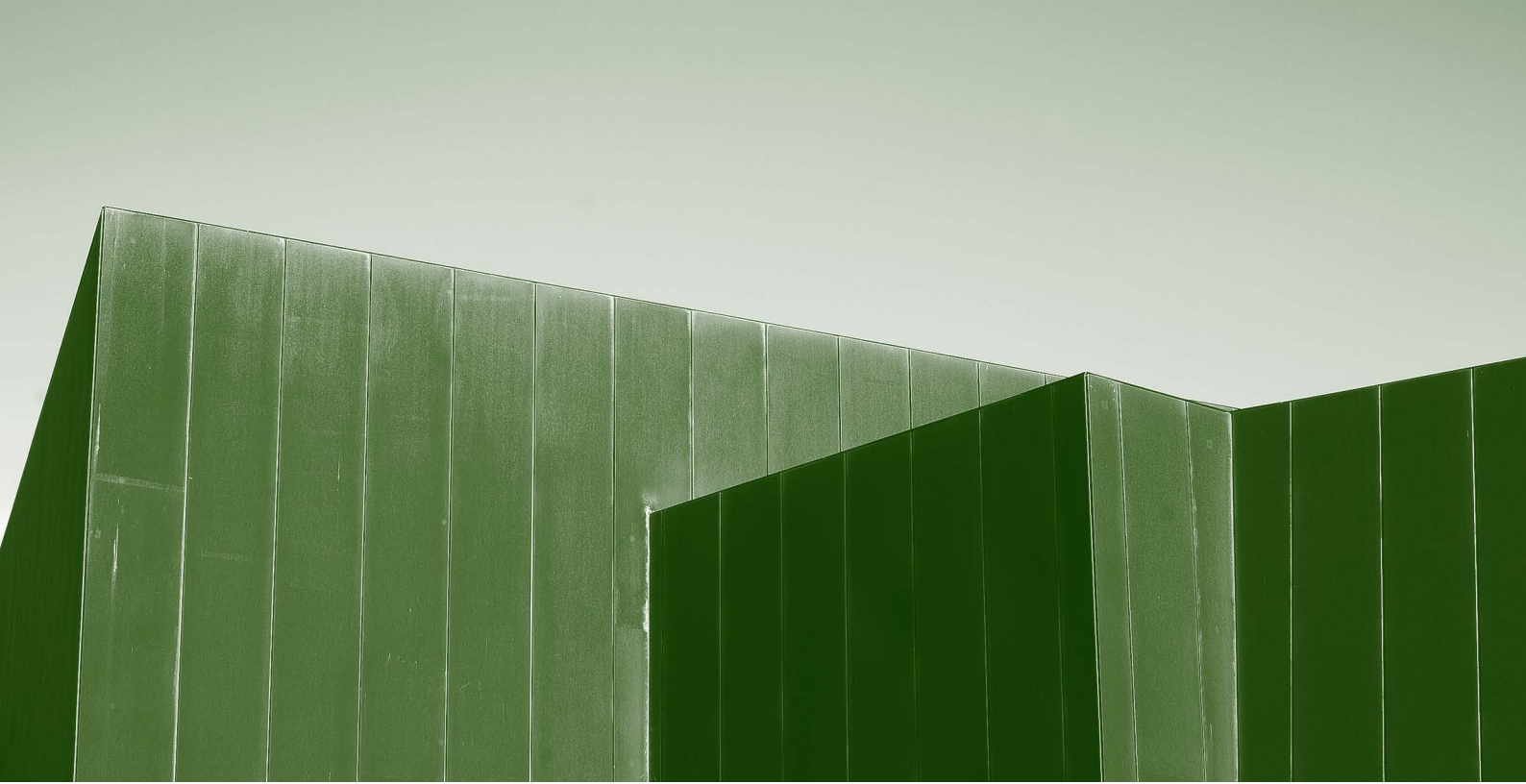


Finance Application Service

Taking the pain out of applying for finance



The What

The Koustas & Co Finance Application Support Service is a proven process methodology that has been designed to guide business owners through the increasingly complicated and onerous task that is preparing an application for third-party.

We can assist businesses with applications for all types of finance (including):

- Working capital finance
- Equipment finance
- Debtor Finance
- Retention finance (for building and construction firms)
- Trade finance
- Business acquisition
- Property purchase (both for investment and development)
- Limited Recourse Borrowing Arrangement for SMSF's

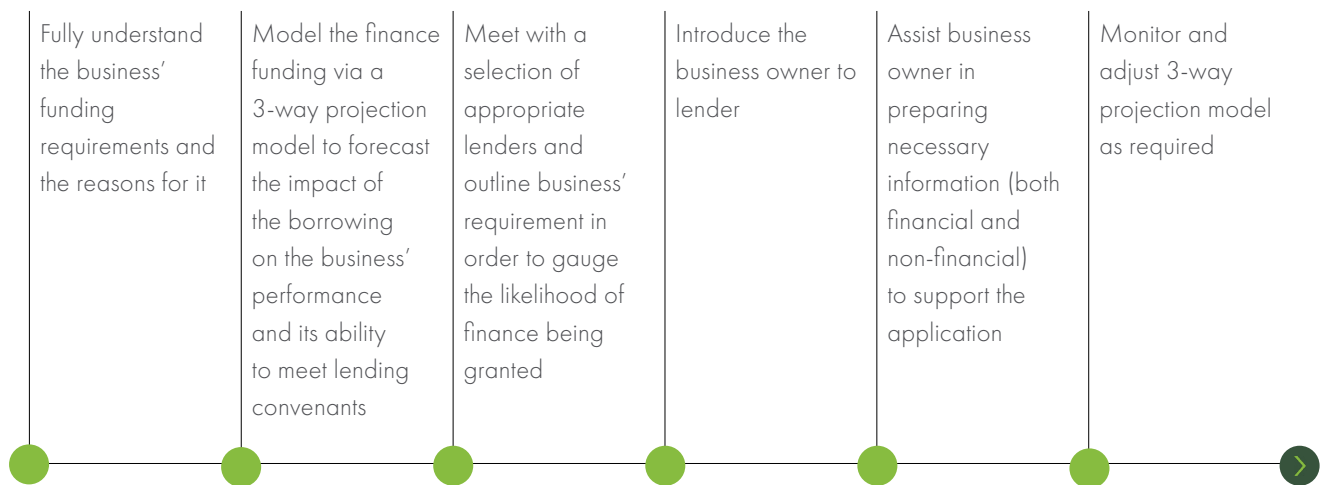
The Why

In our experience, one of the greatest recurring challenges that business owners face is in preparing and submitting applications to obtain 3rd party finance— especially in an era whereby it's more difficult than ever to obtain external funding. Increasingly, the quantum, breadth and depth of the information required by financiers to support a finance application is both confusing and endless.



The How

In response to this, Koustas & Co have developed a process methodology designed to facilitate the successful outcome of a finance application. The process can briefly be depicted as thus:

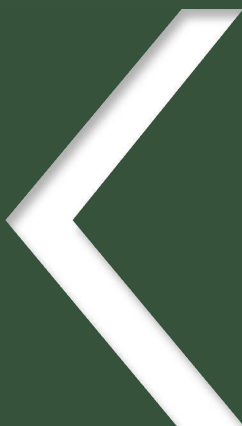


Our point of difference

Over the many years of working with financial institutions, we have been able to build a large body of intellectual property (IP) on how many of the major lenders assess credit applications and the necessary information required to support such applications. It's precisely this IP that we've incorporated into our process methodology.

Put simply, from years of experience working in this space — with all types of businesses and all types of lenders — we know what information needs to be provided to a financial institution in order to have them credibly review an application for business finance. Moreover, we know the banks likely to have appetite for certain types of finance and those with whom we have access to their credit departments.

To learn more about how we can provide you with expert financial support, contact Matthew, our Business + Practice Development Manager.



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